

**CALCULATION**  
**the main key performance indicators**  
**for the executive office of JSC " Uzkimyosanoat"**  
**in 2019**

| #                                    | Indicator   | Specific weight | Prediction (target) value | The actual value | Percentage of completion | KPI             |
|--------------------------------------|---|-----------------|---------------------------|------------------|--------------------------|-----------------|
|                                      | A   | B               | C                         | D                | E                        | F = E x B / 100 |
| <b>I. Key performance indicators</b> |   |                 |                           |                  |                          |                 |
| 1                                    | EBITDA - Earnings Before Interest, Taxes, Depreciation & Amortization                         |                 |                           |                  |                          |                 |
| 2                                    | CIR - Cost Income Ratio   |                 |                           |                  |                          |                 |
| 3                                    | ROCE - Return on Capital Employed   |                 |                           |                  |                          |                 |
| 4                                    | ROE - Return On Equity  |                 |                           |                  |                          |                 |
| 5                                    | TSR - Total Shareholders Return   |                 |                           |                  |                          |                 |
| 6                                    | Return on assets line 220 form No. 2 (column 3 line 400 form 1 + graphs4 page 400 form 1) / 2 | 10              | 0,05                      | 0,00             | 5,32                     | 0,53            |
| 7                                    | Absolute liquidity ratio<br>line 330+340+350+360/line600                                      | 30              | 1,00                      | 0,80             | 79,72                    | 23,92           |
| 8                                    | Financial independence ratio<br>line 480/(line 770-line 490)                                  | 30              | 54,90                     | 53,48            | 97,41                    | 29,22           |
| 9                                    | Turnover of accounts payable (in days)  |                 |                           |                  |                          |                 |
| 10                                   | Turnover of accounts receivable (in days)   |                 |                           |                  |                          |                 |
| 11                                   | Coverage ratio (solvency) line 390/(line 770-line 490)  | 30              | 2,50                      | 2,38             | 95,20                    | 28,56           |
| 12                                   | Dividend  |                 |                           |                  |                          |                 |
| 13                                   | Indicator of decreasing in accounts receivable<br>(in % to the set task)                      |                 |                           |                  |                          |                 |
| <b>Total</b>                         |   | <b>100</b>      |                           |                  |                          | <b>82,23</b>    |

| #   | Indicator  | Specific weight | Prediction (target) value | The actual value | Percentage of completion | KPI                    |
|---|--|-----------------|---------------------------|------------------|--------------------------|------------------------|
|   | <b>A</b>   | <b>B</b>        | <b>C</b>                  | <b>D</b>         | <b>E</b>                 | <b>F = E x B / 100</b> |
| <b>II. Additional Key performance indicators<br/>(performance indicators of industrial enterprises of JSC " Uzkimyosanoat")</b> |  |                 |                           |                  |                          |                        |
| 1.  | Industrial production growth rate (%)  | 15              | 118,7                     | 102,7            | 86,52                    | 12,98                  |
| 2.  | Investment development (million USD)   | 20              | 457,0                     | 602,8            | 131,90                   | 26,38                  |
| 3.  | Revenue from sales of industrial products (billion USZ)                                | 15              | 7 078,6                   | 5 691,8          | 80,41                    | 12,06                  |
| 4.  | Net profit (billion UZS)   | 25              | 384,6                     | 191,2            | 49,71                    | 12,43                  |
| 5.  | Profitability (the ratio of the financial result before taxes to the cost of sales), % | 25              | 11,4                      | 6,6              | 57,89                    | 14,47                  |
| <b>Total</b>  |  | <b>100</b>      |                           |                  |                          | <b>78,32</b>           |
| <b>Integral efficiency ratio</b>  |  |                 |                           |                  |                          | <b>80,28</b>           |

\* The financial analysis ratio (specified in paragraphs 1-5 of section I) calculated from the data of financial statements prepared in accordance with international standards are applied after the transition to the publication of financial statements in accordance with IFRS.